

economics uses
economic concepts to study
natural resources and the
environment. Within this broad
area of study, I am interested
in peoples' preferences and
how people make tradeoffs related to the
environment.

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## Meet the Scientist!





http://www.naturalinquirer.org

## Important Scientist Characteristics:

Curiosity is important to my research. I am naturally curious about humans. This curiosity can provide insight into many questions.

**Example of a simple research question I have tried to answer:** How do humans value goods and services that are not traded in markets? Goods and services not traded in markets are called nonmarket goods, like clean air or clean water. Common methods to find the value of these nonmarket goods involve asking people in surveys how much they are willing to pay for them. I have conducted several experiments to check the validity, or the correctness, of the survery results.

## Technology or equipment used in research:

I use data to estimate the values of nonmarket goods to people. Surveys enable me to collect these data. The technology used to conduct surveys has changed over the years. Mail, phone, or in-person surveys used to be the only options. Now, surveys can be conducted on the Internet.

Most Exciting Discovery
The values of nonmarket
goods can provide important
information about peoples'
preferences for environmental
goods. Surveys show that
people are willing to pay real
money for environmental
programs which do not directly
benefit them, like saving
whooping cranes and other
endangered species.

When did you know you wanted to be a scientist? After my master's degree, I worked at a survey research company. That job was my first time working with surveys and nonmarket values. I learned that well-made surveys could provide useful information about the public. I was surprised how difficult it was to design and use a "good" survey.